# SHORT-FORM INTERIM FINANCIAL

# **ANNOUNCEMENT**

SIX MONTHS ENDED 31 DECEMBER 2022



# Salient **Features**













# Issue of Unaudited Interim Financial Results

These unaudited financial results have been issued in accordance with the requirements of the Victoria Falls Stock Exchange ('VFEX').

The interim financial results have however been issued as unaudited, with relevant approvals from the VFEX, in order to provide financial results to the Group's stakeholders timeously.

The delay in issuing reviewed financial results has been necessitated by material changes in the Group's accounting and reporting environment, which are:

- A change in the Group's functional currency for the Zimbabwe operations, effective 01 July 2022, and the resultant updates to the accounting system
- A change in the Group's presentation currency effective 01 July 2022
- A change in the Group's accounting policy on Property, plant and equipment from cost to revaluation model in accordance with International Accounting Standard 16 (IAS 16), 'Property, plant and equipment'.

The Group's reviewed financial results, together with the accompanying review conclusion, will be made available within the next 30 days.

This short-form financial announcement is the responsibility of the Directors and is only a summary of the information contained in the full announcement and does not contain full or complete details. Any investment decisions by investors and/or shareholders should be based on consideration of the full announcement.

A copy of the full announcement has been shared with Shareholders using the latest email addresses supplied by the Shareholder, and is available upon request, and for inspection at the Company's registered office or via email to corpserve@escrowgroup.org. The full announcement is also available on the Victoria Falls Stock Exchange website: www.vfex.exchange and the Company website www.simbisabrands.com.

	Six months ended 31 December 2022 Unaudited USD	Six months ended 31 December 2021 Unaudited USD	% Change 1H FY23 vs 1H FY22
Revenue Operating profit before impairment, depreciation and amortisation Profit before tax Profit for the year attributable to equity holders of the parent Cash generated from operating activities Basic earnings per share	146,162,975 27,730,085 21,977,758 17,404,035 31,278,527 3.10 US cents	117,448,154 23,198,449 16,173,668 12,576,970 22,540,323 2.24 US cents	▲ 24% ▲ 20% ▲ 36% ▲ 38% ▲ 39% ▲ 38%
Headline earnings per share Interim dividend per share	2.73 US cents 0.88 US cents	2.24 US cents 0.67 US cents	<b>▲</b> 22% <b>▲</b> 31%
	As At 31 December 2022 Unaudited USD	As At 30 June 2022 Unaudited USD	% Change vs 30 June 2022
Total assets Total equity Total liabilities	179,667,909 94,707,761 84,960,148	148,497,476 78,146,168 70,351,308	▲       21%         ▲       21%         ▲       21%

# Dividend **Announcement**

The Board has resolved to declare an interim dividend of 0.88 US cents per share. Furthermore, the Board approved a dividend of US\$248,569 to the Simbisa Employee Share Trust. The Dividend will be payable in United States dollars on or about 20 April 2023 to shareholders registered in the books of the Company at the close of business on 14 April 2023. The last day to trade cumdivided is 11 April 2023, and the ex-dividend date is 12 April 2023.

Description	Date
Last Date to trade Cum-Dividend	11 April 2023
Date to trade Ex-Dividend	12 April 2023
Record Date	14 April 2023
Payment Date (on/about)	20 April 2023
Dividend Declared	0.88 LIS cents

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**Independent Non-Executive Chairman** 

Harare

31 March 2023

This short-form announcement is the responsibility of the Directors and is only a summary of the information contained in the full announcement and does not contain full or complete details. Any investment decisions by investors and/or shareholders should be based on consideration of the full announcement which has been prepared under the supervision of the Group Financial Director, Baldwin Guchu CA (Z).

A copy of the full announcement has been shared with Shareholders using the latest email addresses supplied by the Shareholder, and is available upon request and for inspection at the Company's registered office or via email to enquiries@corpserve.co.zw. The full announcement is also available on the Zimbabwe Stock Exchange website: www.vfex.exchange and the Company website www.simbisabrands.com.

# Unaudited Interim > Financial Results

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022



# Salient **Features**

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022 Six months Six months ended ended 31-Dec-22 31-Dec-21 USD USD Unaudited Unaudited Revenue 146,162,975 117,448,154 Operating profit before impairment, depreciation and amortisation 27,730,085 23,198,449 20% Profit before tax 21,977,758 16,173,668 Profit for the period attributable to equity holders of the parent 17,404,035 12,576,970 🔺 38% Cash generated from operating activities 31,278,527 22,540,323 39% Headline earnings per share 2.73 US cents 2.24 US cents A 22% Interim dividend declared per share 0.88 US cents 0.67 US cents A

Issue of Unaudited Interim **Financial Results** 

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# Chairman's Statement

I am proud to present Simbisa's maiden set of results following the listing of the Company on the Victoria Falls Stock Exchange

On 18 November 2022, shareholders approved the delisting of the ordinary shares of the Company from the Zimbabwe Stock Exchange ("ZSE") and the listing of the ordinary shares on the VFEX. On 2 December 2022, Simbisa Brands Limited was admitted to the VFEX and the Company's shares commenced trading on 5 December 2022. The delisting from the ZSE and subsequent listing on the VFEX is expected to enhance long-term shareholder value.

The Group's incredible accomplishments for the past six months are against challenging macroeconomic conditions in the various markets. The following matters dominated operating landscapes in the markets in which Simbisa operates:

- The Kenya business was affected by global commodity price shocks, the ongoing regional drought, and uncertainty in the run-up to the 2022 general elections. The impact this has had on consumer disposable income and business costs of inputs
- Zimbabwe's monthly inflation was dampened following policy intervention by the authorities at the beginning of the financial year. However, the country continues to experience a depreciating local currency, severe energy shortages, and significant macroeconomic and policy uncertainty.
- Rapid currency depreciation in Ghana impacted consumer spending and increased the cost of imports.

Despite these challenges, the Group made significant progress in its strategic areas of focus:

# · Environment and community responsibility

Simbisa invested in its communities through initiatives to support disadvantaged communities. The construction of the USAP Community School for underprivileged students in Marondera, Zimbabwe which Simbisa is supporting, commenced during the period.

# Investing in our employees

Staff welfare, staff engagement, and training received the Boards critical attention over the period. Consistent with previous periods, the Board declared a discretionary dividend equivalent to 5% of the dividend amount payable to ordinary shareholders of the Company. Employee wellness was top of the agenda over the period and the business launched a free counselling application for its employees, "Simbisanai", which means "strengthen each other". The application provides employees with access to qualified counsellors to help them with any emotional and mental health matters.

# Continuous improvement in our quality and service

The Group continued to enhance internal training programs and allocated additional resources to training across its business units.

# Financial performance

The business achieved a 20% overall growth in operating profit.

The Group opened 46 new counters between 31 December 2021 and 31 December 2022 to close with a total of 631 counters. We are on track to close this financial year with 680 counters.

# **FINANCIAL REPORTING MATTERS**

# i. Change in the Group's presentation currency to the US dollar.

Following the listing on the VFEX, which is a USD-denominated stock exchange, the Group, in terms of IAS 21 made an accounting policy choice to adopt the USD as the Group's reporting currency. Reporting in a stable currency will enhance the usefulness of the financial statements to the Group's stakeholders.

# ii. Change in functional currency for Zimbabwe subsidiaries to the US dollars

The functional currency is the currency of the primary economic environment in which the entity operates. The Group reassessed its functional currency determination in compliance with the requirements of IAS 21, The Effects of Changes in Foreign Exchange Rates, and concluded that effective from 1 July 2022, the functional currency of Simbisa Brands Limited changed from the Zimbabwe dollar to the US dollar.

The reassessment was triggered by operational and regulatory changes in the monetary landscape in Zimbabwe. On the 27th of June 2022, the Reserve Bank of Zimbabwe ("RBZ") announced an increase in minimum lending rates for corporates from 80% to 200% effective 1 July 2022, for all local currency borrowings. Additionally, RBZ directed that 25% of the unutilized export proceeds would now be liquidated at the willing-buyer willing-seller exchange rate after 120 days from the date of receipt. This was followed by an introduction of gold coins by the Central Bank on 25 July 2022. The gold coins were going

to be sold in both local currency and United States dollars. A significant proportion (more than 90%) of the coins were sold in ZWL, which mopped up the excess local currency liquidity in the market. The resultant lack of ZWL liquidity resulted in most transactions within the economy being done in USD. In his 2023 Monetary Policy Statement presentation on 2 February 2023, the RBZ Governor reported that 70% of the economy's transactions were being completed in USD, whilst 65% of customer deposits for the banking sector are in USD. This is also evident in Simbisa's revenue and expenditure within the period under review.

# FINANCIAL PERFORMANCE HIGHLIGHTS

# Key highlights are as follows:

**OPERATING PROFIT** 

- Revenue increased by 24% (+31% in Zimbabwe and +12% in the Region). Growth in Zimbabwe is largely from an increase in customer counts of 38.4%. In the Region, Average Spend increased by 3.8% whilst customer counts also grew by 8.3%.
- The Group recorded an increase in interest income largely from short-term financial assets.
- Profit attributable to shareholders and headline earnings increased by 38% and 22%, respectively.
- Adjusted Profit Measure This measure is after adjusting attributable profit for the impact of IFRS 16, Leases. IFRS 16 treats leases previously classified as operating leases under the previous standard, IAS 17, as financing arrangements. The Directors believe that considering the nature of the Group's lease arrangements, an adjusted profit measure excluding the impact of IFRS 16 is valuable to users of the financial statements. The adjusted measures are as follows:

1H 2023

1H 2022

Growth%

_	USD	USD	
Operating profit as reported	27,730,085	23,198,449	20%
Less actual rent paid (allocated to lease			
liability for IFRS 16)	(3,305,578)	(3,058,626)	
Adjusted operating profit	24,424,507	20,139,823	21%
PROFIT ATTRIBUTABLE TO	411.2022	411.2022	C 11.0/
PROFIT ATTRIBUTABLE TO	1H 2023	1H 2022	Growth%
SHAREHOLDERS	USD	USD	
Profit attributable to shareholders			
as reported	17,404,035	12,576,970	38%
Less actually rent paid	(3,305,578)	(3,058,626)	
Add back IFRS 16 depreciation	2,325,977	2,071,420	
Add back IFRS 16 interest charge	1,745,608	1,673,286	
Adjusted profit attributable to			
shareholders	18,170,042	13,263,050	37%
Adjusted basic earnings per share (cents)	3.23	2.36	37%

# **STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2022**

	Reported (including IFRS 16) USD	Eliminate IFRS 16 impact USD	Adjusted (excluding impact of IFRS 16) USD
Total assets	179,667,909	(21,332,782)	158,335,127
Total liabilities	84,960,148	(25,160,745)	59,799,403
Net debt/(cash)	28,422,707	(25,160,745)	3,261,962
Total equity	94,707,761	(3,827,963)	90,879,798

- Cash generated from operations remained strong at 113% of operating profit.
- The Group spent US\$9.7 million on capital expansion and maintenance. The Group's debt position increased from US\$ 7,6 million to US\$ 16,5 million to fund strategic investments in financial

# **INTERIM DIVIDEND**

The Board has resolved to declare an interim dividend of 0.88 US cents per share. Furthermore, the Board approved a dividend of US\$248,569 to the Simbisa Employee Share Trust. The dividend will be payable in United States dollars on or about 20 April 2023 to shareholders registered in the books of the Company at the close of business on 14 April 2023. The last day to trade cum-divided is 11 April 2023, and the ex-dividend date is 12 April 2023.

There are exciting prospects for the Group for the remaining six months of the current financial year ending 30 June 2023. The Group expects to open a further 49 stores to close the financial year with 680 stores. The Board will continue to invest any additional free cash generated in strategic assets to achieve the Group's overall target growth trajectory.

Zimbabwe's economy is projected to grow in FY23 premised primarily on improved performance from mining and construction and supported by international remittances. The Board hopes that the authorities will continue to implement prudent mo and fiscal policy measures. The Board also calls on the Government to address the confusing and largely unfair Income Tax regime for corporates, and engender fiscal and monetary policy consistency to aid in business planning.

In the Region, the Group expects tough economic conditions to persist in Kenya and Ghana with customers' disposable income remaining under pressure. Various strategic initiatives are in place to mitigate the impact on customer counts and maintain operating margins.

Expanding our delivery business across the Group remains a priority. The Group is rolling out brand-specific delivery applications for its flagship brands to supplement the Group's Dial-A-Delivery application. Through these brand-specific applications, customers will have access to exclusive offerings from their favorite restaurants.

# **APPRECIATION**

On behalf of the Board, I would like to say a big thank you to our customers for their continued loyalty, and to our shareholders and other stakeholders for their support. I would also like to express my appreciation to all the Simbisa employees and management for their hard work and dedication to the success of the Group.

Independent Non-executive Chairman Harare

31 March 2023

# Dividend **Announcement**

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**Group Secretary** 

# Unaudited InterimFinancial Results

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022



# Chief Executive Officer's **Report**

## TRADING ENVIRONMENT

The trading environment remained challenging in 2022 due to weak economic conditions, currency devaluation and high global inflation, which has seen a general erosion in disposable income levels as the cost-of-living increases, particularly impacting the lower to middle income consumer. A robust and proactive strategy allowed Simbisa to remain resilient, despite these challenges. The business benefited from normalised trading conditions in the second half of 2022 versus the prior year comparable period as the operating markets reopened following prior Covid-19 lockdowns and trading restrictions.

The trading environment in Zimbabwe in the second half of 2022 was characterised by continued inflationary pressures, exchange rate disparities and significant power outages due to very low national power generation capacity. Despite these challenges, Simbisa's Zimbabwe operations achieved a stellar set of results with double-digit top-line growth and more than doubled profitability compared to the prior year.

Challenges also prevailed in Simbisa's regional operating markets emanating from high global inflation, supply chain disruptions and exchange rate volatility. The regional business remained resilient and continued to grow even in the face of the aforementioned adverse conditions.

# **GROUP PERFORMANCE OVERVIEW**

Despite depressed consumer spend in Simbisa's operating markets, the Group continued to grow its footprint opening 46 new counters between 31 December 2021 and 31 December 2022, resulting in organic growth in customer counts, which increased 28.9% year-on-year.

Simbisa implemented a pricing strategy during the period under review that resulted in menu price increments, executed in a minimal and phased approach to minimise the impact on the price-sensitive consumer. This enabled the Group to keep pace with inflation and exchange rate devaluation to grow real Average Spend in all markets, with the exception of Ghana. Group US dollar Average Spend grew 4.0% year-on-year in the half-year period to December 2022.

Resultantly, the Group achieved US dollar top-line growth of 24% in 1H FY2022 versus prior year. Although the inflationary escalation in operating costs outpaced revenue growth, resulting in slightly softer operating margins compared to the prior year period, the Group still achieved 38% growth in profitability and increased shareholder returns.

# ZIMBABWE

Despite challenges in the operating environment, the Group continued to expand its footprint in Zimbabwe by opening 30 new counters between 31 December 2021 and 31 December 2022. This expansion drive, together with a relaxation in trading restrictions in 1H FY2023 versus the prior year period, during which Zimbabwe's counter trading hours were still 37% below capacity, resulted in a 38.4% increase in customer counts in 1H FY2023 versus the prior year.

The drive to increase delivery capacity through the scaling of operations has been successful, with the total number of deliveries and revenue per delivery increasing 54% and 34%, respectively, in 1H FY2023 versus prior year, despite generally depressed consumer income levels in the market.

Real-term average spend increased 6.8% year-on-year due to the implementation of the aforementioned Group pricing strategy and the increased contribution from deliveries with inherently higher average spend. Resultantly, Simbisa Zimbabwe registered top-line growth of 31% year-on-year.

Significant power shortage experienced during the period under review resulted in interruption of trade, increased running costs and higher maintenance costs. This, together with general inflationary pressures, negatively impacted operating margins during the period under review. However, higher turnovers, firm GP Margins and lower interest costs following a debt restructuring undertaken in the market enabled Simbisa Zimbabwe to more than double the bottom line between 1H FY2022 and 1H FY2023.

# REGIONAL OPERATIONS

Currency devaluation affected all Regional operations except for Zambia, where the Kwacha has strengthened against the US Dollar. Most severely impacted was Ghana, where the Cedi depreciated 64% against the US Dollar between 31 December 2021 and 31 December 2022

Customer counts in the regional business increased 8.3% in 1H FY2023 versus prior year, on the back of new store openings and the resumption of trading at full capacity in Kenya, versus the prior year period in which the market's trading hours were 13% below capacity.

Despite local currency devaluation against the US Dollar, the Group's pricing strategy resulted in firmer real average spend across all Regional markets, except for Ghana, where real average spend fell year-on-year due to the sharp depreciation in the local currency. Regional US Dollar Average Spend increased by 3.8% in 1H FY2023 versus prior year.

Regional deliveries continued to be impacted by reduced consumer disposable income due to economic hardship. Total deliveries in the region dropped 14% year-on-year, and the contribution of Net Merchandise Value from deliveries to Regional Turnover fell from 18% in 1H FY2022 to 15% in 1H FY2023.

Growing the Simbisa brand footprint was a key focus area in the period under review, and between 31 December 2021 and 31 December 2022, a net of 35 new counters were opened in the region.

# KENYA

2022 marked a significant election year in Kenya; it was a transitional one and marked the third time a sitting president handed over power to an independent successor after serving a two-term limit. The leading contenders had dominated Kenya's political landscape for over twenty years. This development came as a huge electoral surprise, and the populace and the economy slowed tremendously during August, hoping that the result would be accepted and peace would prevail. This did occur, and the countries' confidence picked up. This election showed how far the country's independent institutions have come by enabling a free, fair, and credible election contest.

On the downside, consumers have been hard hit by rising costs exacerbated by a long regional drought that has resulted in local commodity shortages. The Kenyan shilling devalued by 9% against the Dollar between December 2021 and December 2022. On the upside, trading resumed at full capacity in 1H FY2023, whilst trading hours were 13% below capacity in the prior comparable period.

Simbisa Kenya continued its expansion drive, opening 34 new counters in the market in the twelve months between 31 December 2021 and 31 December 2022. On the back of new store openings, customer counts increased 9.5% year-on-year. Real average spend increased 5.4% with menu price increments implemented to keep pace with inflation, resulting in a 15.4% increase in revenue in 1H FY2023 versus prior year.

Effective 1 October 2022, a strategic decision was made to transition Pizza Inn to deliver exclusively on the in-house Dial-A-Delivery platform in Kenya. The objective is to take control of the end-to-end customer experience and increase Pizza Inn delivery volumes. The initiative has been successful, with 90% of orders previously done through third-party aggregators now directed through Simbisa's in-house platforms. We expect a full recovery and growth from this base to be achieved from 2H FY2023. In the period under review, there was a significant improvement in internal fleet productivity and delivery times. The number of deliveries of Simbisa's products increased 20% year-on-year whilst total deliveries increased 11% in 1H FY2023 versus prior year; revenue per delivery increased 14% in US Dollar terms.

# ZAMBIA

The Zambian Kwacha depreciated 8% against the Dollar between December 2021 and December 2022. The market has not been spared the rampant price increases experienced in Simbisa's other operating markets. The CPI inflation rate was 9.9% in December 2022, and consumer disposable income levels are under pressure.

Aggressive marketing and brand-specific promotions to improve customer counts have been successful, and Simbisa Zambia achieved a 14.5% year-on-year increase in customer counts. Real average spend increased 13.4%, resulting in a 29.8% increase in US Dollar revenue versus prior year.

Zambia's short-to-medium-term strategy is hinged on improving the overall customer experience and maximising returns on the existing infrastructure. Thus, no new stores were opened in the period under review, and there is no further capital expenditure pipeline for 2H FY2023. Focus on the bread and confectionaries factory continues to bear fruit, with revenue from the factory increasing 172% year-on-year. The Pizza Inn delivery application was launched in January 2023 and has been met with enthusiasm from the market.

# **MAURITIUS**

Although Mauritius recorded high inflation rates and currency depreciation in the six months under review, with the Rupee devaluing 13% against the Dollar between December 2021 and December 2022, the market has benefited from a recovery in tourist arrivals which rose by 170% year-on-year in December 2022. However, tourist levels remain below the pre-pandemic levels.

Following the restructuring exercise undertaken in this market, Simbisa Mauritius traded off three fewer outlets in 1H FY2023 versus 1H FY2022. Despite this, customer counts grew 10.5% year-on-year, reflecting the success of the new, streamlined structure. Real average spend increased 11.0% in 1H FY2023 versus prior year, resulting in US Dollar top-line growth of 22.8%.

Despite inflationary pressures, significant cost savings were achieved in the period under review through enhanced efficiencies under the new operating model and strict cost management policies implemented. This resulted in significantly improved operating margins in 1H FY2023 versus the prior year period and a healthy 223% year-on-year increase in operating profit.

## GHAN/

Ghana faced an economic crisis in 2022 with record-high inflation rates; CPI recorded 54.1% year-on-year in December 2022, the highest level recorded in 22 years driven by fuel, utilities and food. The Ghanian Cedi has been in free fall, devaluing by 73% against the Dollar between December 2021 and December 2022.

1H FY2022 was a challenging period for Simbisa Ghana. The business has felt the impact of dropping consumers' disposable income and spending and the pressure on input and operating costs. Customer counts fell 18.8%, and average spend, in US Dollar terms, dropped 23.0% in 1H FY2023 versus prior year. Resultantly, US Dollar revenue decreased 37.5% year-on-year.

A sharp increase in the cost of key raw materials has put Gross Profit and Operating Margins under pressure. The business registered a small operating loss in the period under review.

Simbisa Ghana's focus is on delivering value meal offerings and promotional activity to increase revenue in existing stores. Despite challenging economic circumstances, the expansion of Simbisa's footprint in Ghana will continue, with four new counters opened between 31 December 2021 and 31 December 2022, including a Rocomamas and Ocean Basket to service the casual dining segment. There are three additional counters in the pipeline to open in 2H FY2023. Non-performing sites will be closely monitored and, where necessary, shut down or relocated to ensure shareholder returns are maximised. The business has implemented a stringent cost re-alignment strategy aimed at improving margins, with the benefits expected to reflect in 2H FY2023.

# The DRC returned to full to

The DRC returned to full trading capacity in 1H FY2023 whilst it traded at 9% below capacity in 1H FY2022. The market achieved top-line growth of 40.5% year-on-year in 1H FY2023, buoyed by a 19.8% increase in customer counts and a 17.3% increase in US Dollar Average Spend in 1H FY2023 versus prior year.

Seven new counters opened in the market between December 2021 and December 2022, 4 in Lubumbashi and 3 in Kinshasa, to close with 29 counters operating as at 31 December 2022. There are a further three new store openings in the pipeline for 2H FY2023.

# STRATEGIC FOCUS

The Group remains focused on diversifying revenue streams by growing our market share in the casual dining sector and increasing the revenue contribution from deliveries. The former is steadily being implemented through the opening of 8 casual dining restaurants in 1H FY2023, with a further 10 set to be opened in 2H FY2023 and an additional 27 casual dining stores in the pipeline for FY2024. The top-line benefit of increasing the casual dining segment of Simbisa's brand portfolio is two-fold: firstly, through broadening our reach of customers in the upper LSM segment and secondly, through attracting a higher Average Spend.

Simbisa continues to grow revenue streams from the delivery segment by scaling operating capacity, enhancing fleet productivity and efficiencies, and improving the overall customer experience. As previously mentioned, all Pizza Inn deliveries are now channelled through the Pizza Inn and Dial-A-Delivery platforms in Kenya, Zambia and Mauritius, effectively increasing Simbisa's share of the pizza delivery market in these markets.

To hedge against high inflation and exchange rate weakness, the Group will continue to carefully assess and execute the pricing strategy adopted in the current financial period whilst remaining sensitive to customer affordability. Debt restructuring and careful cost management policies will continue to be implemented to counter the negative impact on margins.

During the period under review, the Group executed a new human resources operations structure that aims to increase staff productivity, ensure continuous adherence to brand standards and improve the experience for customers visiting our shops.

Simbisa Brands was listed on the Victoria Falls Stock Exchange by introduction on 2 December 2022, with share trading commencing on the 5th December 2022. In line with this, the Group has decided to change its reporting currency for the current financial year from ZWL to USD. This is expected to make Simbisa shares more attractive to investors and elevate the Group's international profile and commercial standing. It also enables existing shareholders to realise the USD value of their holdings compared to the ZSE, where local currency returns were subject to hyperinflation.

# OUTLOOK

Despite economic headwinds with significant currency devaluations and record-high inflation levels in our operating markets, the Group has managed to grow the business to record levels. We expect sustained improvement in customer counts in the financial year ahead through implementing the strategies mentioned earlier to drive revenue growth through new store openings and diversification of revenue streams.

A substantial investment pipeline, with 48 net new counters set to open in 2H FY2023 and a further 103 sites identified for FY2024, will drive growth and unlock shareholder value. The primary growth markets in the short to medium term will be Kenya and Zimbabwe. However, the Group remains vigilant of new growth opportunities in existing and potential new markets and continues exploring business development options.

The business's success over the period under review could not have been achieved without our staff members' hard work and dedication, and I would like to extend my sincere appreciation for their efforts. I would also like to thank the Simbisa Board of Directors, our loyal customers, suppliers and other stakeholders for their continued support during these challenging times.



# Unaudited Interim > Financial Results

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022



LIMITED

# Directors' Responsibility

The Directors are responsible for the preparation and fair presentation of the Group's consolidated financial statements, of which this press release represents an extract. These abridged Group financial statements are presented in accordance with the disclosure requirements of the Victoria Falls Stock Exchange (VFEX) Listing Requirements for provisional financial statements (Preliminary Reports), and in accordance with the measurement and recognition principles of International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Other Business Entities Act (Chapter 24:31) (COBE).

ABRIDGED GROUP STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 31 DECEMBER 2022	Six months ended 31-Dec-22 Unaudited USD	Six months ended 31-Dec-21 Unaudited USD
Revenue	146,162,975	117,448,154
Operating profit before depreciation, amortisation and impairment	27,730,085	23,198,449
Foreign exchange and other gains Depreciation and amortisation	2,394,610 (7,647,912)	1,891,469 (5,830,268)
Profit before interest and tax	22,476,783	19,259,650
Interest income	3,133,750	457,272
Interest expense	(3,632,775)	(3,543,254)
Profit after interest	21,977,758	16,173,668
Profit from associate companies	78,780	-
Profit before tax	22,056,538	16,173,668
Income tax expense	(4,016,018)	(3,689,181)
Profit for the period	18,040,520	12,484,487
Other comprehensive income - to be recycled to profit or loss		
Exchange differences arising on the translation of foreign operations	(712,064)	(540,110)
Revaluation surplus on property, plant and equipment, net of tax	2,790,158	-
Other comprehensive income for the period, net of tax	2,078,094	(540,110)
Total comprehensive income for the period	20,118,614	11,944,377
Profit for the period attributable to:		
Equity holders of the parent	17,404,035	12,576,970
Non-controlling interests	636,485	(92,483)
	18,040,520	12,484,487
Total comprehensive income for the period attributable to:		
Equity holders of the parent	19,507,158	12,040,656
Non-controlling interests	611,456	(96,279)
	20,118,614	11,944,377
Earnings per share (US cents):		
Basic earnings per share	3.10	2.24
Headline earnings per share	2.73	2.24
Diluted earnings per share	3.10	2.24
Diluted headline earnings per share	2.73	2.24

# ARRIDGED COOLID STATEMENT OF

ABRIDGED GROUP STATEMENT OF		
FINANCIAL POSITION	24 5 22	20.1 22
AS AT 31 DECEMBER 2022	31-Dec-22	30-Jun-22
	Unaudited	Unaudited
	USD	USD
ASSETS		
Non-current assets		
Property, plant and equipment	92,658,986	84,285,039
Investment properties	2,064,636	1,732,121
Investments in associates	1,839,051	-
Right-of-use assets	21,332,782	21,952,098
Intangible assets	320,519	336,838
Deferred tax assets	1,555,715	2,284,753
	119,771,689	110,590,849
Current assets		
Financial assets	24,803,486	10,804,384
Inventories	14,632,734	10,007,868
Trade and other receivables	7,266,346	7,725,708
Cash and cash equivalents	13,193,654	9,368,667
	59,896,220	37,906,627
Total assets	179,667,909	148,497,476
EQUITY AND LIABILITIES		
Equity Share capital and share premium	18,178,323	10 170 222
Distributable reserves	79,830,526	18,178,323
Other reserves		65,807,042
Other reserves	(3,561,923) <b>94,446,926</b>	(5,665,046) <b>78,320,319</b>
Non-controlling interests	260,835	
Total equity	94,707,761	(174,151) <b>78,146,168</b>
Total equity	94,707,701	78,140,108
Non-current liabilities		
Deferred tax liabilities	157,316	-
Borrowings - non-current	2,101,361	1,900,507
Lease liability - non-current	21,564,948	20,550,972
	23,823,625	22,451,479
Current liabilities		
Borrowings - current	14,354,255	5,664,728
Lease liability - current	3,595,797	4,757,435
Trade and other payables	37,545,794	32,219,510
Current tax liabilities	5,640,677	5,258,156
	61,136,523	47,899,829
Total liabilities	84,960,148	70,351,308
Total equity and liabilities	179,667,909	148,497,476

ABRIDGED GROUP STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 31 DECEMBER 2022

	Attributable To Equity Holders Of The Parent						
	Share capital and share premium USD	Distributable Reserves USD	Other Reserves USD	Total USD	Non- Controlling Interests USD	Total USD	
Balance at 1 July 2021	18,178,323	52,510,182	(4,676,587)	66,011,918	8,431	66,020,349	
Profit for the year	-	25,654,202	-	25,654,202	87,685	25,741,887	
Other comprehensive income for the year	_	_	(1,566,990)	(1,566,990)	(5,483)	(1,572,473)	
Total comprehensive income for the year	-	25,654,202	(1,566,990)	24,087,212	82,202	24,169,414	
Change in tax rate - Kenya	-	28,503	-	28,503	-	28,503	
FCTR loss recycled to profit or loss - Simbisa Brands Namibia	-	-	20,470	20,470	-	20,470	
Transactions with onwers	-	-	558,061	558,061	-	558,061	
Change in functional currency	-	(6,800,969)	-	(6,800,969)	(153,284)	(6,954,253)	
Dividends	-	(5,584,876)	-	(5,584,876)	(111,500)	(5,696,376)	
Balance at 30 June 2022	18,178,323	65,807,042	(5,665,046)	78,320,319	(174,151)	78,146,168	
Profit for the period	-	17,404,035	-	17,404,035	636,485	18,040,520	
Other comprehensive income for the period	-	-	2,103,123	2,103,123	(25,029)	2,078,094	
Total comprehensive income for the period	-	17,404,035	2,103,123	19,507,158	611,456	20,118,614	
Dividends	-	(3,380,551)	-	(3,380,551)	(176,470)	(3,557,021)	
Balance at 31 December 2022	18,178,323	79,830,526	(3,561,923)	94,446,926	260,835	94,707,761	

ABRIDGED GROUP STATEMENT OF <b>CASH FLOWS</b> FOR THE SIX MONTHS ENDED 31 DECEMBER 2022	Six months ended 31-Dec-22 Unaudited USD	Six months ended 31-Dec-21 Unaudited USD
Cash generated from operations Net interest paid Tax paid	<b>31,278,527</b> (499,024) (3,836,157)	<b>22,540,323</b> (3,085,999) (1,900,177)
Net cash flow from operating activities	26,943,346	17,554,147
Investing activities	(19,185,086)	(7,170,276)
Net cash inflow before financing activities	7,758,260	10,383,871
Financing activities	(3,933,273)	(10,118,446)
Net increase in cash and cash equivalents	3,824,987	265,425
Cash and cash equivalents at the beginning of the period	9,368,667	12,616,103
Cash and cash equivalents at the end of the period	13,193,654	12,881,528

# NOTES TO THE UNAUDITED INTERIM FINANCIAL RESULTS

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022

Simbisa Brands Limited (Simbisa or the Group) is a limited liability company incorporated and domiciled in Zimbabwe whose shares are publicly traded on the Victoria Falls Stock Exchange ("VFEX"). Simbisa Brands Limited, and its subsidiaries own and operate quick service restaurants (QSR) across Africa.

The Group reports in terms of International Financial Reporting Standards (IFRS). The principal accounting policies of the Group have been applied consistently in all material respects with those of the previous year.

The abridged consolidated financial results do not include all of the information and disclosures required to fully comply with IFRS and should be read in conjunction with the Group's interim condensed consolidated financial statements for the half year ended 31 December 2022 which are available for inspection at the Company's registered office.

# 3.1 Change in funcional and presentation currency

# **Change in functional currency for Zimbabwean Operations**

On the 27th of June 2022, the Reserve Bank of Zimbabwe ("RBZ") announced an increase in minimum lending rates for corporates from 80% to 200% effective 1 July 2022, for all local currency borrowings. Additionally, RBZ directed that 25% of the unutilised export proceeds would now be liquidated at the willing-buyer willing-seller exchange rate after 120 days from the date of receipt. This was followed by an introduction of gold coins by the central bank on 25 July 2022. The gold coins were going to be sold in both local currency and United States dollars. According to media reports, a significant proportion (more than 90%) of the coins were sold in ZWL, which mopped up the excess local currency liquidity in the market. The resultant lack of ZWL liquidity resulted in most transactions within the economy being done in USD. During the 2023 Monetary Policy Statement presentation, the RBZ governor reported that 70% of the economy's transactions were being completed in USD, whilst 65% of customer deposits for the banking sector are in USD. This was also evident in Simbisa's revenue and expenditure within the period under review.

As a result of these events the Group reassessed its functional currency determination in compliance with the requirements of IAS 21, The Effects of Changes in Foreign Exchange Rates and concluded that, effective from 1 July 2022, the functional currency of Simbisa Brands Limited changed from the ZWL to the US dollar.

# Change in presentation currency for the Group

Simbisa Brands Limited listed on the Victoria Falls Exchange (VFEX) during December 2022. Pursuant to this, the Group adopted the US dollar as the appropriate presentation currency as this would lead to more relevant financial statements given that VFEX is a USD Stock Exchange.

For the comparative six month period ended 31 December 2021 (income statement, statements of financial position, changes in equity and cash flows), Simbisa has restated financial statements to cater for this voluntary presentational change in line with IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors. The same restatement was performed on the opening statement of financial position as at 30 June 2022 and the prior period opening statement of financial position as at 1 July 2021.

# 3.2 Basis of preparation

The Group's interim condensed consolidated financial statements for the half year ended 31 December 2022 have been prepared in accordance with the requirements of the Victoria Falls Stock Exchange Listing Requirements and in the manner required by the Zimbabwe Companies and Other Business Entities Act (Chapter 24:31) (COBE). The Listing Requirements require interim financial statements to be prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and as a minimum, contain the information required by IAS 34, 'Interim Financial Reporting'. The interim condensed consolidated financial statements have been prepared based on the statutory records that are maintained under the historical cost basis. The interim condensed consolidated financial statements are presented in United States of America dollar (USD) and all values are rounded to the nearest dollar, except where otherwise indicated.

# Unaudited Interim > Financial Results

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022



# NOTES TO THE UNAUDITED INTERIM FINANCIAL RESULTS

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022 - (continued)

# 4 Summarised segment information

Six months ended 31 December 2022 - Unaudited	Zimbabwe USD	Region USD	Net eliminations USD	Total USD
Revenue Operating profit before depreciation and amortisation Depreciation and amortisation Profit before tax	98,174,692	47,988,283	-	146,162,975
	18,919,397	8,810,688	-	27,730,085
	(3,209,407)	(4,438,505)	-	(7,647,912)
	19,636,321	2,420,217	-	22,056,538
Capital expenditure	5,886,589	3,835,506	-	9,722,095
Segment assets	115,682,717	68,279,329	(4,294,137)	179,667,909
Segment liabilities	40,514,356	47,723,104	(3,277,312)	84,960,148

Six months ended 31 December 2021 - Unaudited	Zimbabwe USD	Region USD	Net eliminations USD	Total USD
Revenue	74.541.864	42,906,290	=	117,448,154
Operating profit before depreciation and amortisation	13,445,162	9,753,287	=	23,198,449
Depreciation and amortisation	(2,045,083)	(3,785,185)	_	(5,830,268)
Profit before tax	9,935,143	6,238,525	-	16,173,668
Capital expenditure	4,121,164	6,295,930	-	10,417,094
As at 30 June 2022 - Unaudited				
Segment assets Segment liabilities	87,247,886 25,004,497	65,044,504 45,441,940	(3,794,914) (95,129)	148,497,476 70,351,308

## Property, plant and equipment

Change in accounting policy
With effect from 01 July 2022, the Group changed its accounting policy for Property, plant and equipment from Cost to Revaluation. The

The revalued amounts were based on a valuation exercise performed by Integrated Properties, an independent accredited valuer. Integrated properties has experience in valuing assets of the Group's nature. A valuation model in accordance with that recommended by the International Valuation Standards Committee has been applied.

The revaluation surplus, net of deferred tax, has been included under Other Reserves, with the movement for the current year shown under Other Comprehensive Income

During the six months ended 31 December 2022, the Group acquired assets with a cost of USD 10,377,366 (31 December 2021: USD 10,417,094).

The Group transferred property, plant and equipment with a net book value of USD 62,497 as consideration for an investment in associate, and the property of the property ofNdoro Microfinance Bank (Private) Limited

Assets with a net book value of USD 92,342 were disposed by the Group during the six months ended 31 December 2022 (31 December 2021: USD 38,858), resulting in a net loss on disposal of USD 92,186 (31 December 2021: USD1,197). See Note 10 for capital commitments.

7 Financial assets

- current

Financial assets held at amortised cost

Short term receivable (secured)

The Group has applied IFRS 16 using the modified retrospective approach with effect from 1 July 2019. As at that date, comparative

As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred significantly all of the risks and rewards incidental to ownership of the underlying asset to the Group. Under IFRS 16, the Group recognises a right of use asset and lease liabilities for its leases.

At transition, lease liabilities were measured at the present value of the remaining lease payments, discounted using the Group's incremental borrowing rate as at 1 July 2019. Right of use assets were measured at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments.

The lease liability and right of use asset were remeasured as at 30 June 2022 to take account of changes in the lease payments. During the 6 months ended 31 December 2022, all changes to the Group's leases were properly accounted for as modifications

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

	Unaudited USD
Right of Use Asset	
As at 1 July 2021	23,642,986
Non-cash additions Depreciation expense Remeasurement Exchange differences on translation of foreign subsidiaries <b>As at 30 June 2022</b>	6,404,388 (4,519,477) (1,913,842) (1,661,957) <b>21,952,098</b>
Non-cash additions Depreciation expense Remeasurement Exchange differences on translation of foreign subsidiaries <b>As at 31 December 2022</b>	2,501,875 (2,325,977) 248,509 (1,043,723) <b>21,332,782</b>
Set out below are the carrying amounts of lease liabilities and the movements during the period:	
Lease liability	
As at 1 July 2021	25,439,966
Non-cash additions Accretion of interest Payments Remeasurement Exchange differences on translation of foreign subsidiaries <b>As at 30 June 2022</b>	5,788,026 3,414,592 (6,319,469) (1,913,990) (1,100,718) <b>25,308,407</b>
Non-cash additions Accretion of interest Payments Remeasurement Exchange differences on translation of foreign subsidiaries <b>As at 31 December 2022</b>	2,422,697 1,745,608 (3,305,578) 125,241 (1,135,630) <b>25,160,745</b>
As at 30 June 2022 Non-current Current	20,550,972 4,757,435
As at 31 December 2022 Non-current Current	21,564,948 3,595,797

**Rate of interest** 

5%-12%

5%-45%

**Denomination** 

USD / ZWL

31-Dec-22

24,803,486

24,803,486

USD

Year

2023

Repayable

## NOTES TO THE UNAUDITED INTERIM FINANCIAL RESULTS

FOR THE SIX MONTHS ENDED 31 DECEMBER 2022 - (continued)

## 8 Impact of change in functional and reporting currency

# Conversion of Zimbabwe comparative financial statements from ZWL to USD

The Statement of Profit or loss and other comprehensive income for the six-month period ended 31 December 2021 was converted from ZWL to USD as follows:

- Transactions were initially split by currency of origin between USD and ZWL
- ZWL transactions were converted to USD using transactions-based rate.
- In place of the USD exchange movements, ZWL exchange movements were calculated. Gain on monetary position and exchange gains/losses on USD transactions and balances were eliminated.
- Exchange gains/losses on ZWL transactions and balances were calculated.
- The income tax charge was determined as follows:

The current tax charge was calculated from the current tax liability movement analysis. Opening and closing balances were converted to USD using the transaction-based rate as at the respective dates. Income tax payments were converted to USD at the spot transactionsbased rate on date of payment.

The deferred tax charge was determined from the USD deferred tax movement analysis. The opening and closing USD deferred tax balances were recalculated from the USD net carrying amounts and tax bases.

30 June 2022 and 30 June 2021 Statements of financial position have been translated from ZWL to US Dollar using the following

Financial statements line item	Conversion from ZWL to USD
Financial assets, Trade and other receivables, Intercompany receivables and Cash and Cash Equivalents	ZWL components converted at the transactions-based rate. USD components taken as is
Trade and other payables, Lease liabilities, Intercompany payables, Provisions and Borrowings	ZWL components converted at the transactions-based rate. USD components taken as is.
Deferred tax assets/ liabilities	Recalculated from the USD net carrying amounts and tax bases of the non-monetary assets and liabilities.
Property, plant and equipment	A USD valuation exercise was performed as at 1 July 2022. The same carrying amounts were used as at 30 June 2022. Balances as at 30 June 2021 were derived from the Group's running USD fixed assets register, wherein all PPE acquired in USD was carried as is and items purchased in ZWL were converted to USD at the applicable transactions-based exchange rate
Right of use assets	Converted at the transactions-based rate.
Current tax liability	Converted at the transactions-based rate.
Share capital and premium	Converted at the transactions-based rate on the date capital and premium was contributed.
Treasury shares	Converted at the transactions-based rate on the date shares were bought.

## Borrowings Non-current borrowings

The Group's non-current borrowings are repayable from January 2023 to January 2024. The facilities are secured with a Corporate quarantee and bear interest at an average rate of 8.5% in the Region segment.

Short-term borrowings form part of the Group's core borrowings and are renewed on maturity in terms of on-going facilities negotiated with the relevant financial institutions. The average interest rate for short-term borrowings is 8.5% and 7% per annum for the Region and Zimbabwe respectively.

# 10 Commitments for capital expenditure

	31-Dec-22 Unaudited USD	30-Jun-22 Unaudited USD
Authorised by Directors and contracted Authorised by Directors but not contracted	13,717,547 6,068,023 <b>19,785,570</b>	14,721,639 6,235,377 <b>20,957,016</b>

The capital expenditure is to be financed out of the Group's own resources and existing borrowing facilities.

# 11 Changes in interests in subsidiaries and associates

Purchase of investment in associate - Ndoro Microfinance Bank (Private) Limited Effective 1 July 2022, and subject to the completion of all regulatory approvals, the Group acquired 35% interest in Ndoro Microfinance Bank (Private) Limited, through its subsidiary, Inn Bucks (Private) Limited. The transaction resulted in a gain on bargain purchase of USD 2,081,022.

The interest qualifies as significant influence in accordance with IAS 28, 'Investments in Associates'. The Group will account for the associate using the equity method.

# Prior period

# Disposal of Simbisa Brands (Namibia) Limited

Effective 1 July 2021, the Group disposed of its 100% shareholding in Simbisa Brands (Namibia) Limited. This market will now be run as a

The transaction resulted in a profit on disposal of subsidiary of USD3,292 which was recognised in the income statement.

# Inn Bucks (Private) Limited

The Group established a new business, Inn Bucks, in partnership with a local fintech investor. Inn Bucks is a mobile application which allows customers to send, receive money and buy food at Simbisa outlets. The Group owned 50% of the business on inception

Effective 1 June 2022, the Group acquired an additional 50% in Inn Bucks (Private) Limited for USD 556,944, increasing the Group's shareholding in the subsidiary to 100%.

The transaction did not result in a change in control and has been treated as a transaction among owners, with a difference of USD 558,070 recognised in equity.

# Acquisition of Avondale Property Company (Private) Limited

The Group acquired a property holding company, Avondale Property Company (Private) Limited with effect from 1 October 2021, at a cost of USD 1,035,000. The cost is included under investing activities on the statement of cash flows, while the property has been included under

As at the date of acquisition, the company had net assets of USD 1,035,000.

Earnings per share		
Lamings per snare	31-Dec-22 Unaudited USD	31-Dec-21 Unaudited USD
Basic and Diluted earnings		
Profit attributable to equity holders of the parent (basic and diluted earnings)	17,404,035	12,576,970
Number of shares in issue for Basic and Diluted earnings per share		
Number of ordinary shares in issue	562,184,788	562,184,788
Weighted average number of ordinary shares in issue	562,184,788	562,184,788
Basic earnings per share (US cents)	3.10	2.24
Diluted basic earnings per share (US cents)	3.10	2.24
Reconciliation of basic earnings to headline earnings		
Profit for the period attributable to equity holders of the parent	17,404,035	12,576,970
Adjustment for capital items (gross of tax):		
Loss/(Profit) on disposal of property, plant and equipment	4,157	1,197
Gain on bargain purchase of associate	(2,081,022)	-
Tax effect on adjustments	(1,028)	296
Headline earnings attributable to ordinary shareholders	15,326,142	12,577,871
Headline earnings per share (US cents)	2.73	2.24
Diluted headline earnings per share (US cents)	2.73	2.24

# 13 Events after the reporting date

There were no significant events after the reporting period.

30-Jun-22

10,804,384

10,804,384

USD